

Finance & Investing

Real Estate Investing

Capitalize on the world's largest asset class.

With yields compressing in traditional asset classes, more and more investors are increasing capital allocations into real estate. This program equips you with a high level of knowledge of the ever-changing global market for real estate finance and investment.

Who should attend:

- All executives
- All years experience

How you will advance

Build Your Real Estate Expertise.

Better understand the scope and character of the global real estate industry.

Master the Finance.

Get hands-on real estate finance expertise essential to developing or investing in real estate assets.

Get Equipped to Invest.

Acquire a tool set to identify real estate investment opportunities globally.

Program Structure

PART ONE

Commercial Real Estate Fundamentals and Valuation

Get an overview of real estate assets and investments and learn the tools to project and analyze cash flow for real estate properties, including modeling cash flow, the concept of real estate pro forma, and capitalization rates. Take a deep dive into real estate financing, including mortgage financing and other ways of raising capital for real estate acquisitions and investments, and real estate taxation, an important driver of value in many real estate investments.

PART TWO

Real Estate Investment Opportunities and Transactions

Experience a hands-on exercise where you model cash flows of a real estate investment comparable to a real-life analysis in the industry. Sessions also cover lender's rights, borrower's rights, and foreclosure processes, followed by a discussion about value investing strategies in the real estate industry.

PART THREE

Corporate Real Estate, Housing, and Program Summary

Examine another hands-on case study, providing you the opportunity to analyze an actual real estate investment strategy. This part also addresses the latest developments in the real estate industry.

Throughout the program, industry guest speakers complement the classroom and experiential learning sessions.

Faculty



Christopher J. Mayer

Faculty Co-Director

Paul Milstein Professor of Real Estate and Professor of Finance
Co-Director, Paul Milstein Center for Real Estate
Columbia Business School



David M. Sherman

Faculty Co-Director

Senior Advisor and Chairman of the Investment Committee
Metropolitan Real Estate
Co-Director, Paul Milstein Center for Real Estate
Columbia Business School



Tomasz Piskorski

Faculty Co-Director

Edward S. Gordon Professor of Real Estate
Columbia Business School



Stijn Van Nieuwerburgh

Faculty Co-Director

Earle W. Kazis and Benjamin Schore Professor of Real Estate
Professor of Finance
Columbia Business School

Along with Professors Mayer, Piskorski, Sherman, and Van Nieuwerburgh, additional Columbia Business School faculty may contribute to and teach in the program.



Finance & Investing Real Estate Investing

Dates & Fees

| Date | Cost | CIBE Credits | Format | Location | Duration |
|---------------------|---------|--------------|---|---------------------|----------|
| October 15–17, 2024 | \$7,950 | 3 |  In Person  | Manhattanville, NYC | 3 days |
| April 1–3, 2025 | \$7,950 | 3 |  In Person  | Manhattanville, NYC | 3 days |

 **In Person:** Three consecutive full days of in-person sessions on the Manhattanville campus in NYC. Please contact us for details about the agenda.

Includes breakfast, lunch, and all materials. Dates, fees, and locations are subject to change.

Preferred pricing is available for groups of two or more. To inquire, email exced@gsb.columbia.edu

 **COVID-19 Advisory** Please check our website for the most up-to-date information.

Questions? Contact Us

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